



with love

2020 ANNUAL REPORT

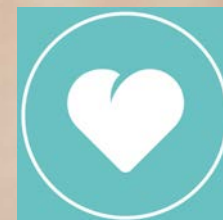
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When DHS (unexpectedly!) called to ask if we could take our adopted daughter's newborn baby brother - one of the reasons we said a confident yes is because we knew we could count on With Love for support! Most people have 9 months to prepare for a newborn - not 9 hours! There are no baby showers for foster parents and all of the baby supplies add up quickly! The amazing quality donations (wow - the carseat!) really provide a sense of celebration to the whole family. Thank you so much!

- With Love Foster Family, 2020



A MESSAGE FROM OUR LEADERSHIP

Dear Friends,

With great pleasure, we present to you With Love Oregon's 2020 Annual Report. Your kindness and heartfelt generosity resulted in a benchmark year for the organization. In total, With Love secured \$903,333 in gifts, directly impacting Oregon foster families and children in foster care.

This outcome is such wonderful news given the last year. We all experienced changes as the COVID-19 pandemic tightened its grip on the country and our economy. It altered our family and work lives dramatically, and we all had to find ways to quickly adapt to a changing world. At With Love, we had to pivot our systems and strategies to provide foster families much-needed tangible goods and resources. With limited staff, volunteers, and obstacles to overcome, it was hard, and it wasn't always pretty, but we knew they needed our community and us. After all, foster parents kept saying yes to taking in little ones despite the pandemic and Oregon's wildfires. Their requests for tangible goods from With Love resulted in a 20% increase in demand in 2020.

Although this last year was significantly challenging on various levels, there were many bright, optimistic moments. The outpouring of love and support affirmed just how strong our community is. All of you continued, and still continue, to come together and lift up Oregon's foster families, giving children an opportunity for a thriving life. You empower them, provide them hope, and you do so with dignity and love. It's why we're all in this together.

We are more grateful than ever for the incredible team of staff members who consistently provide exceptional service and who have demonstrated outstanding commitment, flexibility, and perseverance during the pandemic. Our volunteers, including With Love's ambassadors, have shown amazing dedication, giving their time and energy to support our work. Our volunteer Board of Directors has been extraordinary in providing support to With Love. We thank every staff member, volunteer, and Board member for their tireless efforts, now and always.

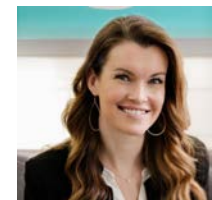
Finally, we express many thanks to you, our friends, donors, partners, and funders. You sustain the work we do and ensure that we continue supporting foster families who need us most. You matter to our foster families and us.

As pandemic restrictions lift and With Love embarks on a new three-year strategic plan, we look forward to an even brighter year. We are humbled and excited to walk this journey with you as we change the lives of children in foster care together.

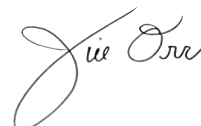
In gratitude,



Allie Roth
Founder and President



Allie Roth



Jill Orr
Executive Director



Jill Orr

NURTURING DIGNITY, HOPE, AND COMMUNITY



Our mission is to help foster families change the lives of children ages 0 - 6 by providing resources that nurture dignity, hope, and community.

MEET THE REYNOLDS FAMILY

Junior and Shirley Reynolds were excited to start a new phase in their life, traveling! As parents of seven kids with their youngest in high school, they were making plans for the future. Shirley had decided to pursue a dream and was in the process of becoming a chaplain to help those in their time of need. Unexpectedly, they received a call from the police station saying that their young grandson immediately needed to be placed in foster care. The police officer asked if they would be willing to come in right away to talk to them. In an instant, all other dreams faded away as Shirley drove to pick up her grandson and unknowingly became a foster grandparent.

Not long after that, they received a second call notifying them that their grandson's sister was born. She, too, needed to be placed in foster care. Junior and Shirley knew they needed to keep the siblings together. But as much as they love their grandchildren, there were still financial challenges and limited space at their house. Where were they going to get all the gear and the items they needed for a newborn? How were they going to afford it? They had asked around and didn't get much help. Thankfully their foster care certifier told them about With Love, and they placed a request for essential items. With Love brought everything on their list for both kids directly to their front doorstep. Junior was shocked at the number of items, plus the fact that they were delivered. These services provided some relief for what began as a challenging and stressful situation.

Junior and Shirley now know they can rely on With Love for support and friendship. While participating in community events is a highlight for them as they raise their two grandchildren, they say that receiving tangible goods has lightened the load on this unexpected journey. They can request items every 90 days for their little ones.

While the Reynold's family is unique, approximately 47% of children in foster care are placed with relatives. Many of these family members never planned to foster or even know much about fostering a child. With Love is honored to support amazing foster parents like Junior and Shirley, who show up and provide a safe and loving haven for these children.



WHAT WE DO

1

TANGIBLE GOODS AND RESOURCES

- Clothing, shoes, books, and toys
- Gear (car seats, strollers, cribs, baby carriers, monitors, bottles, etc.)
- Dignity Essentials (diapers, wipes, underwear, socks, and consumables)
- New Placement Bags (brand new backpacks or diaper bags for children entering a home for the first time)
- Gift Cards (in-kind donated coffee cards for foster parents)

2

FOSTER FAMILY EVENTS AND PROGRAMS

- Back-to-School Events
- Bike Giveaways
- Craft + Boogie Classes
- Frog Pond Farms
- Holiday Stockings

3

STRENGTHEN COMMUNITY

- Partnerships & Collaborations
- Project Impact Evaluation
- Share the Love nonprofit cohort
- Volunteer groups

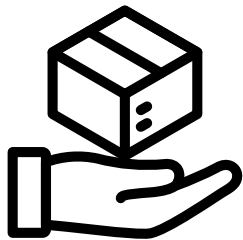
4

DIVERSITY, EQUITY, AND INCLUSION

- Multicultural Toys and Books
- Social and Emotional Learning
- Textured Hair Classes
- Sensory Processing Training

2020 IMPACT & GROWTH

Your support helped With Love successfully provide tangible goods and resources to Oregon and SW Washington foster families, meeting a 20% increase in demand in 2020.



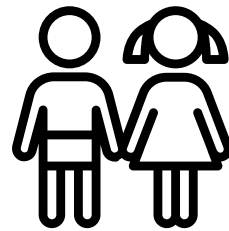
952

COMPREHENSIVE DELIVERIES OF TANGIBLE GOODS PROVIDED TO FAMILIES



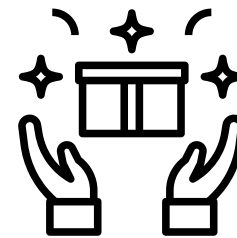
2,537

SERVICE POINTS* TO CHILDREN IN FOSTER CARE AND 2,980 SERVICE POINTS TO FOSTER FAMILIES



79

CHILDREN SERVED PER MONTH, ON AVERAGE



\$2M

TOTAL VALUE OF NEW AND LIKE-NEW CARE AND COMFORT ITEMS PROVIDED TO OUR COMMUNITY



\$2.21

PROVIDED BACK TO THE FOSTER COMMUNITY FOR EVERY DOLLAR DONATED TO WITH LOVE

*One service point equates to receipt of tangible goods by a foster family for every child ages 6 and under in their care or attendance at a With Love event.

TOGETHER WE ARE CHANGING LIVES



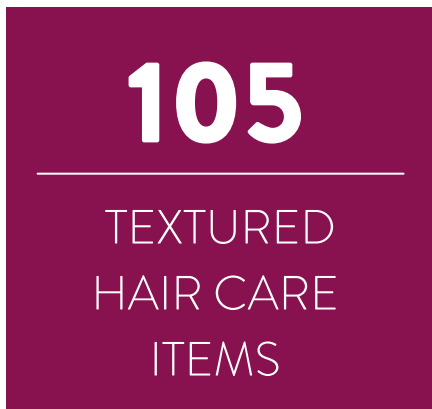
1,546

BAGS OF CLOTHING
CUSTOMIZED FOR
EACH CHILD



933

NEW AND LIKE-
NEW PAIRS OF
SHOES



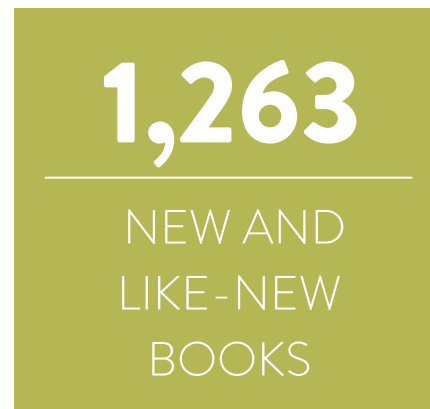
105

TEXTURED
HAIR CARE
ITEMS



1,472

PACKS OF
DIAPERS AND
PULL UPS



1,263

NEW AND
LIKE-NEW
BOOKS



\$2,000

AVERAGE
VALUE OF
ITEMS
PROVIDED PER
CHILD



5,289

VOLUNTEER
HOURS



553

BABY BOTTLES



964

TOOTHBRUSHES

FINANCIAL SUSTAINABILITY

None of our work would be possible without the resources entrusted to us by our generous donors. We work hard to ensure every dollar invested in With Love is stewarded wisely. Together, our diverse income stream supports a balanced business model that will sustain the organization for years to come. With Love is in good standing with organizations that review charities, including GuideStar and CharityNavigator.

Support Income

\$904,333

TOTAL SUPPORT INCOME IN 2020

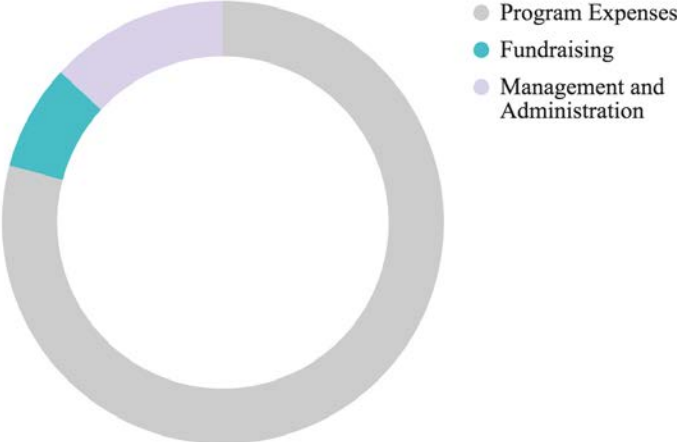
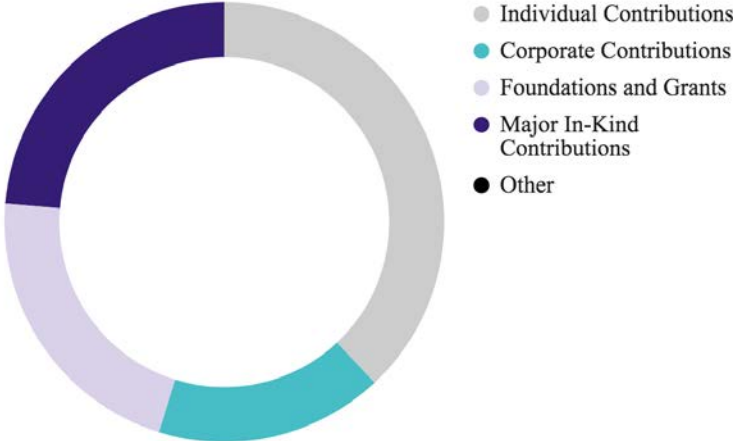
\$256,598

2020 END OF YEAR NET INCOME

Expenses

\$647,735

TOTAL OPERATING EXPENSES IN 2020



OUR VISION

Three year strategy



In the next three years, With Love will:

- 01 Improve and Support Staff Retention and Promotion; Invest in Our People
- 02 Strengthen and Expand With Love's Programmatic Reach
- 03 Invest in Technology, Tools, and Reporting Mechanisms
- 04 Actively Support Diversity, Equity, and Inclusion
- 05 Elevate Financial Processes and Funding to Support Sustainable Growth
- 06 Support and Practice Environmental Awareness and Sustainability

GET INVOLVED + GIVE LOVE

There are so many ways you, your family, friends, business or civic groups can join us in supporting Oregon foster families and children in foster care.

Donate Financially / Give Monthly

Whenever you give to With Love, you provide much needed tangible items and supplies to our wonderful foster families and their little ones. Giving monthly helps us keep items in stock when our physical donations are running low.

Your gift matters!

withloveoregon.org/donate



Leave a Legacy

Your estate gift can change the lives of children in foster care in a meaningful and impactful way.

Donate Goods

We need specific clothing, gear, and supplies to keep our programs running at full speed. Your new or like-new physical goods can be given to foster families who need them the most. Learn more about which items we need and about our donation drop-off process on our website.

Fundraise for Foster Families

Donate your birthday, run, walk, ride, cans and bottles, or team up with your school, church to fundraise for With Love's foster families!

Donate Stock

When you donate stock, you'll not only make a huge impact on the lives of children in foster care, but you will also avoid paying costly capital gains tax as well. We are ready to help you through the process.

Organize Your Employees to Serve

You won't believe the impact serving at With Love can have on your company. From fostering teamwork to raising morale, our corporate volunteer group opportunities are popular, easy, and a meaningful way to give back to the community while engaging your employees. To learn how your company can volunteer at With Love, email us at volunteer@withloveoregon.org.

Volunteer

Volunteering at With Love directly impacts the lives of children in foster care and their foster families. We have a variety of volunteer opportunities for individuals and community groups. For the latest opportunities, visit withloveoregon.org/get-involved.

You're Invited

We invite you to connect with us and follow our latest news. To subscribe to our quarterly newsletter visit withloveoregon.org/contact, or for general information and questions please email us at info@withloveoregon.org. You can also find us on Facebook, Instagram, Twitter and LinkedIn.



**For more information, please visit our website
withloveoregon.org**



Textured hair care, March 2020.



Foster parents connecting during open hours.



Left: volunteers and staff fulfilling foster family requests the day before COVID-19 restrictions went into effect.

Below: the With Love van embarking on a delivery.



Above: a typical foster family "pull" ready for pick up.
Right: Bike giveaway event.



WITH LOVE FAMILY

2020 Board of Directors

Allie Roth

Board Chair

Founder and President, With Love Oregon

Adriane Driscoll

Board Secretary

Business Administrator, With Love Oregon

Chylon Pappas

Board Treasurer

Vice President of Marketing, First Tech Federal Credit Union

Jamie Deurwaarder

Community Volunteer

Shanna Dooley-Schwartz

Community Volunteer

Christen Kolberg

Community Volunteer

Ava Palmquist

Founder and Creative Director, SKB Brand

Emily Rose

Manager of Experiential Marketing, First Tech Federal Credit Union

Missi Thurman

Co-Founder and Consultant, Educational Excellence

2020 Staff

Allie Roth

Founder and President

Jill Orr

Executive Director

Mariah Hojem

Director of Operations

Adriane Driscoll

Business Administrator and Support Coordinator

Allison Lambert

Program Supervisor

Chris Parsons

Program Support

Alyssa Showalter

Program Support

Rachel Bayly

Season of Giving Intern

IN GRATITUDE

To all of our donors, sponsors, partners, and volunteers:
From the bottom of our hearts, thank you for the generous gifts you provide.
Your support honors foster parents and their service to the community.

2020 Financial and In-Kind Partners

Abundant Life Christian Church	Core Components LLC	Intel	Office Timeline	Target Hillsboro
Aliat	Cunningham Coffee	Iota Delta Chapter	Old North State Trust, LLC	Target Wilsonville
Amazon Smile	Cushman & Wakefield	JPMorgan Chase & Co	Oldcastle Precast	Technology Association of Oregon
American Endowment Foundation	CyberGrants Inc.	Juan Young Trust	Olson Engineering Inc	TEGNA Foundation
Andersen Construction	D.A. Davidson & Co	Judith Lindstrom's Designs	OneHope Foundation	The Boeing Company
Apple	Daimler ERG Team	KGW	OnPoint Community Credit Union	The Boyd Family Foundation
Area Floors	Daimler Trucks North America	Kidstarter	Opus Agency LLC	The CarMax Foundation
Associated Student Body of West Linn High School	Damerow Ford	King City Lions Club	Opus Community Foundation	The Children's Gym
Audi Wilsonville	Davis Wright Tremaine LLP	King City Travel Club	Oregon Department of Revenue	The Children's Place
Autodesk Foundation	Deacon Charitable Foundation	Kohl's	Our Lady of the Lake	The Churchill Foundation
Bank of America	Dell	KPMG	Palo Alto Networks	The Collective Church, Inc.
Beaverton Family Chiropractic, PC	Dolan Creek Construction	Kroger	Parkwood Clinic LLC	The Hyde Family Foundation
Beta Sigma Phi Chapter 14744	Dorsey Foundation, Inc.	Lake Oswego Women's Club	Peterson Kolberg Associates	The McElevey Family Foundation
Beta Upsilon Chapter	Double Eagle Foundation	Lampstand Church	PGE	The Oregon Community Foundation
Boring Goats LLC	Educational Excellence	Le D Bug Boutique	Pittman & Brooks, PC	The Oregon Public House
Brew Dr. Kombucha, LLC	Engie Insight	Lennar Foundation	Pledgeling Foundation	The Portland Clinic Foundation
Bridgetown Church	Evereve, Inc.	Lennar Homes	Portland Bolt and Manufacturing Company	The Progressive Insurance Foundation
Bridgetown Community Group	Exxon Mobile Foundation	Lennox Foundation	Portland Compressor, Inc	The Sleepy Monk Coffee Company
Brubaker Photography	Facebook	Love Abounds Foundation	Premiere Property Group	The Standard Insurance Company
Cable Hill Partners LLC	Farmer's Insurance	Mapel Boutique	PricewaterhouseCoopers	Tigard Tire & Auto Service
California Pizza Kitchens, Inc	First Tech Federal Credit Union	Mass Mutual	Printing Expressly For You	Traction for Good
Cambia Health Foundation	FLIR Systems	Merchant Family Foundation	Progressive Insurance	Traction Sales & Marketing
CDK Global	Fortis Construction Inc.	Micro Enterprise Services of Oregon	Providence Plan Partners	True Potential Chiropractic
Center Street Gold & Silver	Gap Foundation	Microsoft	Qorvo	Truist US Bank C/O Frontstream
Central Bible Church	Genentech Inc.	Mission Homes NW LLC	RE/MAX Equity Group Foundation	United Way of Tucson and Southern Arizona
Certified Indoor Environmental	Givesie	Mission Increase Oregon	Reser Family Foundation	US Bank Foundation
Channelboost Inc.	Giving University	MJ Murdock Charitable Trust	Restoration Threads	WalMart, Inc.
Charities Aid Foundation of America c/o CyberGrants	Glassybaby White Light Fund	MOD Super Fast Pizza, LLC	Rice Financial Group	Walters and Mason Retail, Inc.
Charity Storage, Inc.	Google	MOMS Club Beaverton - South	River West Church	Walters Family Foundation
Christ Church Episcopal Parish	Greek Ladie Philoptochos Society	Moms Club of Hillsboro	Rock Solid Restaurants LLC	Wells Fargo Foundation
Christian School Society of Portland	GRI	Moms Club of Sherwood	Rose City Model T Club	Westside: A Jesus Church
Chubb Insurance	Gymboree Play and Music	Morgan Stanley	Ryan and Shannon Buchanan Family Foundation Fund	Widmark Wright Real Estate LLC
Cinder LLC	HarbisonWalker International Foundation	National Charity League- Lake Oswego Chapter	Safelite AutoGlass Foundation	Willamette Christian Church
City of Lake Oswego	Harsch Investment Properties	National Christian Foundation	Salesforce	Willamette Rotaract
City of Tigard	Hazelfern Cellars	National Philanthropic Trust	Shannon & Wilson, Inc.	Wilshire Construction
City of Tualatin	Hellenic American Cultural Center and Museum	Network for Good	Smyrna United Church of Christ	Wilson Construction Co
City of West Linn	Herzog-Meier Auto Center	Newcomers Welcome Club	Sole Financial	Winco Foods Portland Open Golf Charities
Clackamas County	Homestreet Bank	Nike Inc. & Affiliates	Starbucks Foundation: Neighborhood Grants Fund	Foundation, Inc.
Columbia Sportswear	Huron Consulting Group Inc.	Nordstrom	State of Oregon Department of Human Services	Wolfsong Law PC
Comcast	IBM International	Notes of Celebration LLC	Stay Little	Woodward Family Foundation
Consumer Cellular	Idealist Consulting	NW Primary Care	Stickmen LLC	YourCause LLC
	Imago Dei	Oath	SW Portland Martial Arts	Youth Charity League



Dear With Love,

Thank you so much for all the support you provide to foster/adopt families like ours. With Love has been an absolute lifesaver for us and so many. Our last request came after bringing home our 5th kiddos! A year ago, we lost our 4th foster (adopted) son, at 18 months old, to brain cancer. In December, one week before Christmas, we received a call from DHS telling us our late son's birth mom had another baby boy who needed a home.

Even though we had just donated all of our baby gear, we knew this little boy was meant for us - our gift from his big brother. With less than 48 hours to get items together, we didn't stress (as much LOL) because we know that With Love has always been there to help us make the very hardest situations easy and full of joy. We sincerely appreciate all that you do.

Thank you.



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